

FOR IMMEDIATE RELEASE



**OFFICIALLY DESIGNATED A
US CUSTOMS PORT OF ENTRY
BY THE DEPARTMENT OF
HOMELAND SECURITY, WITH
COMMITTED PRESENCE BY
ALL FEDERAL AGENCIES**



AIRGLADES INTERNATIONAL AIRPORT TO OPEN STATE-OF-THE-ART PERISHABLE CARGO AND FULL-SERVICE LOGISTICS CENTER

*Setting a New Standard for Growth and Next-Gen Service
Capabilities in the Perishable Industry*

CLEWISTON, FLORIDA/ February 1, 2022 - The Airglades International Airport, located 100 miles north of Miami, is announcing the development of a new, state-of-the-art perishable cargo airport and full- service logistics center, benefitting international and domestic perishable growers, perishable importers, e-commerce fulfillment centers, production providers, wholesalers, retailers, carriers, allied organizations, and the general public.

Known as AIA, the new Airglades facility will boast a new 10,000-foot runway and provide services for international perishable importers and domestic growers under one roof. In 2019, AIA received the FAA Record of Decision and in 2020, Airglades Airport was designated a US Customs Port of Entry Inspection Facility.

Located in Hendry County, South Florida, this new facility allows businesses in the perishable sector more expansion and growth opportunities by providing:

A Custom-Built Cargo-Dedicated Logistics Hub & Airport

- Seamless refrigeration under one roof - from inbound receiving to outbound distribution

- Access to cargo within 4 hours, with planned on-premises USDA/AFIS and CBP operations
- Ample receiving, storage, and logistics footprint to support holiday peaks
- Perishable cargo importers and logistics providers as principal tenants
- Vast opportunity for facility and land expansion to adapt to future growth
- Scalable to fast-growing ecommerce, education, store buying shows, and multi-modal freight efficiencies.

Facility Location in Uncongested Area

- Prime location for connections between international and domestic growers, distributors, and logistics companies
- Less flight and taxi times versus other south Florida airports due to more streamlined traffic and dedicated resources for floral cargo
- US 27 and SR 80 interchange offer connectivity to the I-4 corridor, I-75, I-95, as well as both Southeast and Southwest Florida
- Short line railroad connectivity via CSX and FEC provides an economical alternative shipping option for freight

Lower and Predictable Costs

- Opportunity for reduced flight costs from/to Latin America (shorter flight time, shorter aircraft taxi and waiting times)
- Direct customer shipping from the Perishable Cargo Center (PCC)
- Reduced trucking transportation costs (less traffic, increased proximity to end customers by ~200 miles roundtrip)
- Logistics providers will be in same location as the importers
- Anticipated lower labor rates
- Anticipated lower electricity rates
- Direct product delivery from ground handler and importer negotiated discounts on airfreight
- Long-term contracts, abundant off-site low-cost land, and “no surprise”, predictable prices to tenants
- Forward-thinking development by private operators and investors

- Financial and placement benefits for early adopters

Faster and Fresher Product to Retailers and End Consumers

- Streamlined operations, increased efficiency, and more convenient access
- Seamless cold chain capabilities from in-bound to out-bound
- RFID cargo tracking
- Strategically positioned to boost connectivity and competitive advantage for companies to increase speed, services, new technologies and satisfaction to their customers

Facility Highlights

- Upgraded airport access road
- Warehouse and distribution facilities
- Integrated, onsite federal inspections & Perishable Cargo Center (PCC)
- Air traffic control tower
- Aircraft parking apron
- Runway 13-31 (Existing)
- Airport maintenance, repair, and overhaul facilities (MRO)
- New 10,000-foot runway (18-36) & parallel taxiway

Industry Education and Training

- Coordination between regional economic development and educational professionals for current talent pipeline training and long-term potential workforce success.
- Hendry County Workforce Education and Adult School, providing training for the construction and operating phases of Airglades Airport expansion.
- Hendry County has also been supportive of Immokalee Technical College's (iTech) proposed move into the Glades County Regional Training Facility in Moore Haven. The facility boasts 40,000 square feet of available training space with room for growth. The center is primed to produce a pipeline of talent able to meet the needs of not only Hendry and Glades Counties, but the Heartland Region as a whole, setting the inland counties up to enter the competitive area workforce availability

Says Malcolm S. Wade; Chief Executive Officer of AIA, *"The supply chain of Florida's Heartland is no longer a secret, with some of the most innovative companies coming here to develop optimal*

logistic networks to move cargo in and out of the region, while also creating untethered growth opportunities for the future. This project presents a once-in-a-generation opportunity for stakeholders in the perishable industry to reshape the US supply chain for future growth.”

Want to learn more about Airglades International Airport? Sign up here to receive the latest news and information: <https://www.airglades.com/contact-us/> or contact a member of the Airglades Team to learn how you can be part of Airglades:



Director, Customer Success:
Cindy Hanauer
CHanauer@airgladesairport.com
+1 (904) 327-1951

Cindy Hanauer has 40+ successful years in the floral business encompassing strong leadership and project management in both retail (traditional florist, mass market and e-commerce) and supply chain operations (category management, procurement, transportation, warehousing, and quality assurance)

- Core competencies in financial success, strategic planning, technology, organizational engineering, and team motivation
- Proven best practices, record sales and bottom-line results in major corporations, executing key technologies in UPC integrity, operational training, retail communication, e-sourcing, e-procurement, quality assurance, product development and supply chain management
- Award-winner in Visual Merchandising, Retail Sales, Gross Margin and Customer Service
- Seasoned expertise in global retail and product trends: France, Germany, United Kingdom, Holland, Russia, and Asia
- Published articles in major trade magazines and newspapers, veteran public speaker, and radio and television appearances in major markets
- Strong expertise in emerging website, POS, and social media technologies
- Recipient of a special tulip breed, “Bright Light”, named in her honor for her lifetime contribution to the floriculture industry.



VP, Business Development:
Hernan Galindo
Galindo@airgladesairport.com
+1 (305) 903-8900

Hernan Galindo is the Vice President of Business Development at AIA. His role entails building relationships with the customers of AIA and understanding their needs for operating at AIA. Prior to working at Airglades with AIA, Galindo held various relevant significant roles in the airline cargo industry including:

- Former Senior Vice President of Swissport Cargo Services, Latin America & Caribbean Cargo
- Former President and founder of Aerofloral introduced B747 freighter operations from Miami to main cargo markets in Latin America
- Former Director of Cargo Development at Arrow Air, Avianca Airlines
- Various Sr. Management positions in finance, sales, maintenance and airport operations



VP, Operations:
Marilyn DeVoe
marilyn.devoe@gmail.com
+1 (817) 798-2585

Marilyn J. DeVoe is the Vice President of Operations and Aviation at AIA. Prior to working at AIA, DeVoe had a long career at American Airlines (AA) and held many influential roles including:

- Vice President of American Airlines’ Miami hub, the airline’s largest international hub and gateway to Latin America
- Vice President for American Airlines’ Dallas/Fort Worth hub
- Vice President of American Airlines’ Customer Services Planning

DeVoe has a bachelor’s degree in Finance from the University of Rhode Island. In 2016, she was honored by the World Trade Organization for significant contributions in advancing international trade and business in Florida. In 2015, the Greater Miami Aviation Association awarded her the Amelia Earhart award. In 2014 she was named as a “Woman Worth Watching” by the Profiles in Diversity Journal and the Dallas Business Journal also named her one of the “25 Most Influential Women in Business”



A solution for today and a solution for the future

www.airglades.com